ATTACHMENT D

USTA COMMENTS CC DOCKET NO. 96-262 OCTOBER 26, 1998

Attachment D to Comments of United States Telephone Association

Technical Report:
Replication and Update of the X-Factor
Constructed Under FCC Rules

Prepared by Frank M. Gollop Professor of Economics Boston College

October 22, 1998

Executive Summary

This project replicates and updates the X-Factor model adopted by the FCC in its May 1997 order. An EXCEL spreadsheet is developed duplicating the model presented in Appendix D of the Commission's order. No changes are made to the 1985-95 industry data found in the charts in the FCC order. In those instances where the Commission relied on data produced by the Bureau of Labor Statistics (BLS) or the Bureau of Economic Analysis (BEA), revised data were adopted for the 1985-95 period if and only if BLS and/or BEA revised its data series. In no instance was the Commission's methodology altered. The net effect of the BLS and BEA revisions is modest. The average X-Factor for the post price-cap period 1991-95 period decreases from the FCC's May 1997 reported result of 5.2% to a now updated 5.0%.

The FCC model is updated through 1997. The results for 1996 and 1997 are formed from a framework wholly consistent with that applied to the 1985-95 period. The 1996 and 1997 results are derived using the same formulas applied by the Commission to all earlier years. Industry data for the RBOCs in 1996 and 1997 are provided by USTA and are taken from the same sources identified by the Commission for its 1985-95 data; 1996 and 1997 values of variables based on revised U.S. government data are derived from the same updated data as are their earlier counterparts. Six important conclusions follow from the analysis of the updated data.

- The X-Factors for 1996 and 1997 at 2.1% and 4.1%, respectively, are lower than most of the X-Factors calculated for earlier years. The 2.1% factor for 1996 is the lowest X-Factor since 1986. The 4.1% factor for 1997 is lower than seven of the nine X-Factors over the 1987-95 period.
- The 6.7% factor for 1995, following rising X-Factors in 1993 and 1994, had been interpreted by some as evidence of a upward trend that would continue into the future. It now is evident that the 1995 X-Factor was a short term cyclical peak.
- Comparing the trend in X-Factor averages over the five periods analyzed in the FCC order (1987-95,..., 1991-95) with the trend in the seven period averages formed from the updated series (1987-97,...,1993-97) reveals that both trends are negative. This suggests that a longer term downward trend was in place even before the 1996/97 update.

- Each entry in the latter trend is approximately 0.5 percentage points below its corresponding average ending in 1995.
- No matter which subperiod is selected, no X-Factor exceeds the present 6.5% policy tool (6.0% X + 0.5% CPD).
- Price-cap era averages are consistently below 4.5%.

Summary of Average X-Factor

1986-97	4.85
1987-97	5.40
1988-97	5.30
1989-97	5.17
1990-97	5.01
1991-97	4.44
1992-97	4.17
1993-97	4.38

Technical Report:

Replication and Update of the X-Factor Constructed Under FCC Rules

The objective of this project is to replicate and update the X-Factor model adopted by the FCC. The Commission presents a technical description of its data sources and model in Appendix D of its May 1997 order. This appendix provides descriptive text, detailed charts, and X-Factor results for the period 1985-95. Using Appendix D as a guide, this project replicates both the data and formulas adopted by the FCC and updates the Commission's results through 1997. This technical report describes the results of this project.

The body of this report is divided into four parts. Section 1 discusses the effort to duplicate the spreadsheet structure of the FCC model. Sections 2 and 3 describe the data sources and steps required to replicate and update the model's industry-specific and economy-wide data series, respectively. Results are reported for sensitivity tests quantifying the effects on the FCC's results of revisions made by the U.S. government to the economy-wide date series. Section 4 discusses the results for 1996 and 1997 relative to those for the 1985-95 period. A complete set of charts presented in exactly the same format as the Commission's 1997 Appendix D charts is attached as Appendix A to this report. The corresponding charts from the May 1997 FCC Appendix D are presented as Appendix B.

It is important to note at the outset that this project focuses narrowly on replicating and updating the FCC model. No evaluation of the FCC approach to measuring productivity is offered or intended. Nothing in this report should be construed as an endorsement of the FCC's methods for measuring either productivity or the X-Factor.

1. Model Structure

The combination of text and charts in Appendix D to the Commission's 1997 order provides sufficient information to replicate the FCC model. The text clearly identifies the original data series that are to be gathered from external sources. Explicit formulas are provided in the text describing how these original data series are used to construct intermediate and final variables required by the FCC model.

An EXCEL spreadsheet was constructed mimicking the FCC model. It was tested by initializing it only with the FCC data series that the commission staff used to initialize its model. The spreadsheet successfully produced a set of intermediate and final results for 1985-95 identical to those reported in the FCC appendix.

2. Industry Data

Appendix D of the FCC 1997 order identifies the "ARMIS" reports, the Commission's *Statistics of Communications Common Carriers*, and its "Form M" as the primary sources for the industry-specific data series required by its X-Factor model. This project adopts the data set developed by the FCC and presented in Appendix D to its May 1997 order. No independent validation of the FCC data set was conducted.

Updated industry data for 1996 and 1997 were provided by USTA and are presented in Appendix F to this report. Calendar 1995 data also were provided by USTA as a bridge to reconcile each updated data series with the corresponding Appendix D 1985-95 series. The updated series reconciled exactly with the FCC's 1985-95 data with only two exceptions. First, for "switched access minutes" (Chart D4), the 1995 entry in SOCC Table 2.10 is slightly different (less than one percent difference) than the 1995 entry used by the Commission in its 1997 report. To insure consistency with the original FCC study,

switched access minutes for 1996 and 1997 are calculated by applying 1996/95 and 1997/95 growth rates, respectively, from the SOCC report to the 1995 quantity found in the Commission's Appendix D. Second, there is a three-tenths of one percent discrepancy between the Commission's Appendix D level of industry employees in 1995 (Chart D6) and the 1995 employment level reported in SOCC Table 2.9. Following the procedure described above for switched access minutes, updates for 1996 and 1997 are calculated using growth rates. With respect to the 1996 and 1997 data provided by USTA, preliminary estimates are necessary in two instances. First, USTA indicates that updates for 1996 and 1997 "Intrastate DEMs" (Chart D5) are not yet available. Following USTA's recommendation, intrastate DEMs for 1996 and 1997 are projected using the reported value for 1995 and 4.5% growth rates for both 1996 and 1997. Second, ARMIS reporting changes for 1996 labor compensation make it necessary to form an estimate of 1996 RBOC compensation per employee (Chart D6) that maintains consistency with compensation data for earlier and later years. The 1996 estimate is formed by calculating the average annual growth in compensation per employee over the 1995-97 period and applying that growth rate to the 1995 compensation level. The overall result is a complete, consistent set of updated industry data for the 1985-97 period.

3. Data Series Taken or Produced from U.S. Government Sources

There are four data series in the FCC model that are not extracted from industry sources but either are taken directly from or are constructed from data produced by the Bureau of Labor Statistics (BLS) or the Bureau of Economic Analysis (BEA). Two of these series, the input price and total factor productivity (TFP) growth rates for the U.S.

¹ Because of the way labor and material expenses are defined in the FCC model, replacing the ARMIS labor compensation data for 1996 with the estimate described in the text has exactly offsetting effect on the IPD and TFP differential, leaving the 1996 X-Factor unchanged.

nonfarm business sector, appear, respectively, in columns B and E of Chart D1. The other two are price indexes. The "materials price index" and the "composite asset price" appear in Charts D8 and D9, respectively. Either due to changes in underlying government data or to changes in government methodology, these four data series have undergone revisions since the FCC staff constructed the Appendix D charts for its 1997 order. Each of the revised data series is described separately below. The magnitudes of the revisions in terms of their implications for the input price and TFP differentials and the resulting X-Factors are quantified.

U.S. Nonfarm Business Sector TFP and Input Prices: BLS Revisions

The FCC uses the U.S. nonfarm TFP rate as the benchmark for its calculation of the TFP differential. The 1985-95 growth rates reported in column E of Chart D1 in the Commission's Appendix D correspond to the nonfarm TFP growth rates produced by BLS and reported on page 16 of the BLS News Release, Multifactor Productivity Trends, 1994 (USDL 95-518). This series was originally produced and currently is maintained and updated by the BLS Office of Productivity and Technology. The BLS updates its TFP series annually. When it does this, it takes the opportunity to incorporate any changes in underlying U.S. data accounts. Revisions therefore occur. The Office of Productivity and Technology was contacted and asked to provide the current nonfarm TFP series consistent with that found in its 1994 release. The most recent series was provided and appears in column E of Chart D1 in Appendix A to this report. Due to BLS revisions, the nonfarm TFP series differs from the corresponding growth rates in the Commission's original Chart D1 reproduced in Appendix B. (The revised BLS series end in 1996; 1997 estimates will not be available until January 1999. The 1997 growth rate shown in Chart D1 of Appendix A follows the FCC convention of forming an average over TFP growth rates for the preceding five years.)

The BLS Office of Productivity and Technology, as part of its TFP calculation, also produces an input price growth rate for the U.S. nonfarm business sector. The FCC relies on this input price growth rate to calculate its input price differential (IPD). The input price series that existed as of the date the FCC constructed its Appendix D charts appears in column B of Chart D1, Appendix B. The subsequent revision to the BLS nonfarm TFP series led to a similarly revised input price series. This revised series appears in Column B of Chart D1 in Appendix A. Consistent with FCC practice and the estimation of a 1997 TFP growth rate, the 1997 input price growth rate is formed as an average of growth rates over the preceding five years.

The effects of the BLS revisions to its nonfarm TFP and input price growth rates on the IPD, TFP differential, and resulting X-Factors can be seen by comparing columns C, F, and G, respectively, in Chart D1 in Appendix B (the base FCC model) with Chart D1 in Appendix C. The latter chart reflects results for the base FCC model modified only by the BLS revisions to its nonfarm TFP and input price series.² Evaluated over a number of years, the BLS revisions lead to a modest reduction in X-Factors. Comparing the average X-Factors in Appendices B and C calculated for the seven subperiods identified at the bottom of Charts D1 shows that, as a result of the BLS revisions, the average X-Factors remain unchanged in two of the subperiods and fall by only one to three-tenths of a percentage point in the remaining five periods. The average X-Factor for the early price-cap period 1991-95 decreases from 5.2% (Appendix B) to 5.0% (Appendix C).

Materials Price Index: BLS Revisions

The materials price index relied on by the Commission in its Chart D8 also is a function of government data and therefore vulnerable to revision. The methodology the

² The IPD (column B) remains unchanged in one year, rises between .26 and 1.29 percentage points in four of ten years and falls between -.13 and -1.53 percentage points in five years. The TFP differential increases in the range of .15 to .48 percentage points in seven years; it decreases in the range of -.18 to -.76 percentage points in the other three years. The resulting X-Factor increases by .2 to 1.4 percentage points in four years and falls by -.1 to -1.4 percentage points in six years.

Commission used to construct its materials price index is described in general terms at page D-7 of Appendix D to its May 1997 order. For a detailed methodological discussion, the reader is referenced by a Commission footnote to the "Statement of Dr. John R. Norsworthy" which appeared as part of an AT&T submission to the FCC on January 11, 1996. At page 18 of that statement, Norsworthy makes clear that he constructs his materials price index for the RBOCs using (a) input weights derived from the communications industry column in the BLS 183-order input/output tables and (b) corresponding prices taken from BLS interindustry accounts. The material price index constructed for this project and reported in Chart D8 in Appendix A relies on these same BLS data sources and replicates Norsworthy's methodology.

The resulting materials price index, however, differs from that relied on by the Commission in Appendix D of its May 1997 order. The differences stem from three causes. First, Norsworthy based his materials price index on expenditure shares for the communications industry taken from BLS 183-order input/output tables for 1977, 1987, and 1993. Subsequent to Norsworthy's analysis, BLS revised its input/output tables for these years to make the underlying industry definitions more consistent with Standard Industrial Classification codes. Second, BLS now has available input/output matrices not only for the three years Norsworthy used but also for 1992, 1995, and 2006. Third, BLS revised the price indexes in its interindustry accounts.

Norsworthy's indexing method as described in his 1996 statement is applied to the revised BLS data. Input weights are computed from the revised 183-order input/output tables for 1977, 1987, and 1993 as well as the new tables for 1992, 1995, and 2006 (available at FTP://146.142.4.23/PUB/SPECIAL.REQUESTS/EP/MACRO.DEMAND. IO/). Unlike Norsworthy, 1992 weights no longer need to be imputed from 1987 and 1993 weights, and 1993 weights do not need to be held constant for 1994 and 1995. Corresponding prices are taken from the revised interindustry accounts (available at FTP://146.142.4.23/PUB/SPECIAL.REQUESTS/EP/IND.EMPLOYMNET/IND96.DAT).

Though these prices are available only through 1996, following the FCC convention, each of the 183-order prices for 1997 is estimated based on its 1996 level and its average growth rate over the preceding five years.

The effect of these BLS revisions on the FCC model can be seen by comparing Charts D1 in Appendix B (the FCC base case) and Appendix D to this report. The latter Chart D1 reflects the FCC base case as originally presented in its May 1997 Appendix D altered only by the substitution of the revised material price index described above. A comparison reveals that the BLS revisions affect the IPD and TFP differential in each year but not the resulting X-Factor. The revised materials price index affects the growth in the RBOCs' input prices and therefore affects the IPD directly. Similarly, since the FCC model also uses the materials price index to deflate RBOC material expenses to define "real" material input, the BLS revisions affect RBOC TFP and therefore the productivity differential. The structure of the FCC model, however, guarantees that the resulting effects on the IPD and TFP differentials are exactly offsetting. The result is that the X-Factors are unaffected.

Composite Asset Price: BEA Revisions

The final data series of interest is the BEA composite asset price found in column C of Chart D9. The FCC Appendix D text at page D-8 describes the method the staff used to construct a single asset price index as a function of three BEA asset prices, with asset-specific weights formed from RBOC data for capital additions. For purposes of this project, the indexing formula described on page D-9 of the FCC's descriptive text is applied to data drawn from the same BEA and RBOC sources. Differences in the composite asset prices reported in Appendices A and B (column C, Charts D9) result from BEA revisions to each of the three underlying asset price series as reported in the *Survey of Current Business* tables identified in the FCC text. As was the case for the materials price index, the change in the composite asset price affects the resulting measure of RBOC

capital stock but, given the structure of the FCC productivity model, has an exactly offsetting effect on the price of capital input, also reported in Chart D9. As a result, both the IPD and TFP differentials experience changes, but in exactly offsetting directions. The resulting X-Factors are unchanged. This can be confirmed by comparing Charts D1 in Appendix B (the FCC base case) and Appendix E which reflects the base FCC model amended by the revised BEA composite asset price.

Net Effect of BLS and BEA Revisions

A net assessment of the effect of all four changes can be made by comparing the IPD, TFP differentials, and X-Factors for the 1985-95 period in Charts D1 in Appendices A and B.³ The net effect of the changing IPD and TFP differentials on the X-Factors is that it records an increase ranging from .2 to 1.4 percentage points in four years and a decrease ranging from -.1 to -1.4 percentage points in six years. As described above, however, the average X-Factors for the seven subperiods covered in the original FCC Appendix D show little change. The average X-Factors in the seven subperiods either remain unchanged or decline by no more than three-tenths of a percentage point. If one focuses narrowly on the average of the X-Factor over time, the revisions to U.S. government-produced data series have had little impact on the X-Factor.

4. 1996 and 1997 Update

The results for 1996 and 1997 are formed from a framework wholly consistent with that applied to the 1985-95 period. The 1996 and 1997 results reported in Appendix A are derived using the same formulas applied to all earlier years. USTA provided industry data

³ Over the ten-year period, the IPD increases in four years, ranging from .07 to 1.02 percentage point increases, and declines in six years with the changes ranging from -.21 to -1.7 percentage points. The TFP

for the RBOCs in 1996 and 1997 taken from the same ARMIS, SOCC, and Form M sources as are the 1985-95 data; 1996 and 1997 values of the four variables based on revised U.S. government data are derived from the same updated data as are their earlier counterparts. However, the resulting X-Factors for 1996 and 1997 at 2.1% and 4.1%, respectively, are lower than most of the X-Factors calculated for earlier years. The 2.1% factor for 1996 is the lowest X-Factor since 1986. The 4.1% factor for 1997 is lower than seven of the nine X-Factors over the 1987-95 period. The 6.7% factor for 1995, following rising X-Factors in 1993 and 1994, had been interpreted by some as evidence of a upward trend that would continue into the future. It now is evident that the 1995 X-Factor was a short term cyclical peak.

Following the convention adopted by the Commission in its May 1997 order, various subperiod averages over the annual X-Factors were calculated and are reported at the bottom of Chart D1 in Appendix A. Three observations are worth emphasizing. The first follows from a comparison of the trend in the X-Factor averages formed over the five periods analyzed in the FCC order (1987-95,...,1991-95) with the trend in the seven period averages formed from the updated series (1987-97,...,1993-97). The former reflects the original FCC study timeframe and is unaffected by the 1996/97 update. The latter incorporates the effects of the update through 1997. Both trends are negative suggesting that a longer term downward trend was in place even before the 1996/97 update, perhaps signaling that the more easily attainable cost savings following the transition away from full rate regulation have been completed. Second, each entry in the latter trend is approximately 0.5 percentage points below the corresponding average ending in 1995. Third, no matter which subperiod is selected, none exceeds the present 6.5% policy tool (6.0% X + 0.5% CPD). Price-cap era averages are consistently below 4.5%. In short, the updated FCC model offers no support for a continuation of the Commission's current 6.5% X-Factor.

APPENDIX A

UPDATED FCC MODEL 1985-1997

Chart D1: Components of FCC LEC Price Cap X-Factor [Excluding CPD]

_	İnpı	ut Price Growth Ra	tes	Total Facto	or Productivity Gro	wth Rates	LEC
	Total	U.S. Nonfarm	Differential	Total	U.S. Nonfarm	Differential	Price/Productivity
	RBOCs	Business Sector		RBOCs	Business Sector		Differential
	Α	В	C=B-A	D	E	F=D-E	G=C+F
Year							
1984							
1985							
1986	5.20%	2.33%	-2.87%	2.84%	1.10%	1.74%	-1.13%
1987	0.77%		2.68%	3.18%		3.67%	6.36%
1988	-1.31%		6.33%	0.39%		0.09%	6.42%
1989	-2.35%		4.77%	1.95%		1.75%	6.52%
1990	1.81%		1.50%	6.78%		7.48%	8.99%
1991	-0.75%	1.77%	2.52%	2.13%	-1.41%	3.54%	6.06%
1992	2.74%		0.41%	4.38%		2.67%	3.08%
1993	2.44%		-0.26%	3.97%		3.77%	3.51%
1994	-0.11%	3.37%	3.48%	2.29%		1.99%	5.47%
1995	1.14%	2.61%	1.48%	5.02%	-0.20%	5.22%	6.70%
1996	5.79%	3.00%	-2.79%	5.79%	0.89%	4.90%	2.11%
1997	0.64%	2.86%	2.22%	2.50%	0.58%	1.92%	4.14%
Averages							
[1986-94]	0.94%	3.00%	2.06%	3.10%	0.13%	2.97%	5.03%
[1986-95]	0.96%	2.96%	2.00%	3.29%	0.10%	3.19%	5.20%
[1987-95]	0.48%	3.03%	2.55%	3.34%	-0.01%	3.36%	5.90%
[1988-95]	0.45%	2.98%	2.53%	3.37%	0.05%	3.32%	5.84%
[1989-95]	0.70%	2.69%	1.98%	3.79%	0.01%	3.78%	5.76%
[1990-95]	1.21%	2.73%	1.52%	4.10%	-0.02%	4.11%	5.63%
[1991-95]	1.09%	2.62%	1.52%	3.56%	0.12%	3.44%	4.96%
[1986-97]	1.33%	2.95%	1.62%	3.44%	0.21%	3.23%	4.85%
[1987-97]	0.98%	3.01%	2.03%	3.49%	0.13%	3.36%	5.40%
[1988-97]	1.00%	2.97%	1.97%	3.52%	0.19%	3.33%	5.30%
[1989-97]	1.26%	2.74%	1.48%	3.87%	0.17%	3.69%	5.17%
[1990-97]	1.71%	2.78%	1.07%	4.11%	0.17%	3.94%	5.01%
[1991-97]	1.70%		1.01%	3.73%	0.30%	3.43%	
[1992-97]	2.11%		0.76%	3.99%	0.58%	3.41%	4.17%
[1993-97]	1.98%		0.82%	3.92%		3.56%	

Columns B and E for 1997 are estimated, based on the average of 1992-1996.

Chart D2: RBOC Interstate Revenues

	End User	Interstate Switched Access	Special Access	Total Interstate
Year	Α	В	С	D = A + B + C
1984				
1985	\$1,499,413,893	\$10,906,203,190	\$1,960,688,644	\$14,366,305,727
1986	\$2,400,475,814	\$10,484,265,170	\$2,574,800,716	\$15,459,541,700
1987	\$3,090,639,929	\$9,611,996,187	\$2,657,677,439	\$15,360,313,555
1988	\$3,604,221,000	\$9,662,529,000	\$2,539,698,000	\$15,806,448,000
1989	\$4,398,692,000	\$9,092,575,000	\$2,253,922,000	\$15,745,189,000
1990	\$4,679,142,000	\$8,595,750,000	\$2,209,064,000	\$15,483,956,000
1991	\$4,828,177,000	\$8,514,130,000	\$2,119,037,000	\$15,461,344,000
1992	\$4,963,262,000	\$8,650,880,000	\$2,153,565,000	\$15,767,707,000
1993	\$5,244,094,000	\$8,999,065,000	\$2,097,997,000	\$16,341,156,000
1994	\$5,589,662,000	\$9,293,783,000	\$2,217,125,000	\$17,100,570,000
1995	\$5,770,285,000	\$9,332,869,000	\$2,529,667,000	\$17,632,821,000
1996	\$5,930,960,000	\$9,409,639,000	\$3,070,598,000	\$18,411,197,000
1997	\$6,268,026,000	\$8,763,815,000	\$3,851,028,000	\$18,882,869,000

Chart D3: RBOC REVENUES (Excluding Miscellaneous Services)

		Intrastate Toll		
	Local Service	and Intrastate Access	Interstate	Total
Year	Α	В	С	D = A + B + C
1984				
1985	\$26,960,554,164	\$13,047,095,682	\$14,366,305,727	\$54,373,955,573
1986	\$28,626,174,049	\$13,538,946,795	\$15,459,541,700	\$57,624,662,544
1987	\$29,150,842,991	\$14,166,723,124	\$15,360,313,555	\$58,677,879,670
1988	\$29,226,988,000	\$14,994,975,000	\$15,806,448,000	\$60,028,411,000
1989	\$29,973,157,000	\$14,868,219,000	\$15,745,189,000	\$60,586,565,000
1990	\$30,699,085,000	\$15,014,729,000	\$15,483,956,000	\$61,197,770,000
1991	\$32,059,008,000	\$14,522,276,000	\$15,461,344,000	\$62,042,628,000
1992	\$33,359,990,000	\$14,225,181,000	\$15,767,707,000	\$63,352,878,000
1993	\$34,598,957,000	\$14,496,831,000	\$16,341,156,000	\$65,436,944,000
1994	\$35,758,637,000	\$14,355,983,000	\$17,100,570,000	\$67,215,190,000
1995	\$37,684,860,000	\$13,123,225,000	\$17,632,821,000	\$68,440,906,000
1996	\$40,523,387,000	\$12,987,476,000	\$18,411,197,000	\$71,922,060,000
1997	\$42,460,592,000	\$12,308,613,000	\$18,882,869,000	\$73,652,074,000

Chart D4: Calculation of Fisher Ideal Index for Interstate Output

		Revenue Shares			Quantities			Output Indices		Interstate	
,	End User	Interstate	Special	Access	Switched	Special	Laspeyres	Paasche	Fisher	Output	
		Switched Access	Access	Lines	Access Minutes	Access	, ,		Relative	Quantity Index	Growth
Year						Lines	Α	В	C=(A*B)^0.5	•	
1984											
1985	10.44%	75.92%	13.65%	92,671,959	156,853,820,000	1,230,590	1.000000	1.000000	1.000000	1.000000	
1986	15.53%	67.82%	16.66%	95,333,884	157,302,701,000	1,664,101	1.053249	1.052253	1.052751	1.052751	5.14%
1987	20.12%	62.58%	17.30%	98,228,585	173,154,171,000	1,764,445	1.083098	1.078813	1.080953	1.137975	7.78%
1988	22.80%	61.13%	16.07%	98,270,787	187,663,836,000	2,701,817	1.144443	1.114960	1.129605	1.285462	12.19%
1989	27.94%	57.75%	14.31%	101,190,050	210,406,134,000	2,448,090	1.065766	1.058920	1.062338	1.365595	6.05%
1990	30.22%	55.51%	14.27%	103,857,988	231,960,296,000	3,518,005	1.129086	1.114500	1.121769	1.531882	11.49%
1991	31.23%	55.07%	13.71%	107,383,807	246,710,182,000	5,151,699	1.111811	1.094856	1.103301	1.690127	9.83%
1992	31.48%	54.86%	13.66%	108,938,065	262,187,655,000	6,033,139	1.062516	1.060258	1.061386	1.793878	5.96%
1993	32.09%	55.07%	12.84%	112,196,681	278,173,161,000	10,153,615	1.136148	1.102619	1.119258	2.007812	11.27%
1994	32.69%	54.35%	12.97%	115,264,861	298,342,017,323	13,824,365	1.095119	1.086800	1.090952	2.190425	8.71%
1995	32.72%	52.93%	14.35%	119,887,506	334,981,582,000	16,107,677	1.101268	1.099925	1.100596	2.410774	9.59%
1996	32.21%	51.11%	16.68%	125,333,996	362,159,903,714	20,775,150	1.099381	1.098687	1.099034	2.649522	9.44%
1997	33.19%	46.41%	20.39%	131,458,355	387,587,696,669	24,479,958	1.081366	1.083163	1.082264	2.867483	7.91%
										Average[1986-95]	8.80%
										Average[1986-97]	8.78%

Chart D5: Calculation of Fisher Ideal Index for Total Company Output

		Revenue Shares			Quantities			Output Indices	3	Total	
		Intrastate Toll				Interstate	Laspeyres	Paasche	Fisher	Company	
	Local Service	and Instratate	Interstate	Number of	Intrastate	Quantity			Relative	Output Index	Growth
		Access		Local Calis	D⊟Ms	Index	Α	В	C=(A*B)^0.5		
Year	Α	В	С								
1984											
1985	49.58%	24.00%	26.42%	310,696,999,600	164,191,177,000	1.000000	1.000000	1.000000	1.000000	1.000000	
1986	49.68%	23.50%	26.83%	315,839,746,231	173,173,536,000	1.052751	1.035272	1.034895	1.035083	1.035083	3.45%
1987	49.68%	24.14%	26.18%	320,735,770,416	183,597,411,000	1.137975	1.043561	1.042639	1.043100	1.079696	4.22%
1988	48.69%	24.98%	26.33%	318,724,184,964	191,904,837,000	1.285462	1.041736	1.039449	1.040592	1.123522	3.98%
1989	49.47%	24.54%	25.99%	330,212,044,704	207,298,177,000	1.365595	1.054001	1.053389	1.053695	1.183850	5.23%
1990	50.16%	24.53%	25.30%	342,403,840,684	217,913,904,000	1.531882	1.062478	1.060759	1.061618	1.256797	5.98%
1991	51.67%	23.41%	24.92%	353,219,571,000	219,713,721,000	1.690127	1.044009	1.042832	1.043420	1.311367	4.25%
1992	52.66%	22.45%	24.89%	365,468,629,000	224,278,538,000	1.793878	1.038080	1.038005	1.038042	1.361254	3.73%
1993	52.87%	22.15%	24.97%	376,995,406,000	227,540,869,000	2.007812	1.049556	1.048164	1.048860	1.427765	4.77%
1994	53.20%	21.36%	25.44%	392,601,075,000	235,362,364,000	2.190425	1.052215	1.052028	1.052121	1.502182	5.08%
1995	55.06%	19.17%	25.76%	409,383,799,000	246,926,539,000	2.410774	1.058829	1.058314	1.058572	1.590167	5.69%
1996	56.34%	18.06%	25.60%	422,262,867,000	258,038,233,255	2.649522	1.051465	1.050451	1.050958	1.671199	4.97%
1997	57.65%	16.71%	25.64%	433,086,737,000	269,649,953,751	2.867483	1.043627	1.042853	1.043240	1.743462	4.23%
									Ave	rage[1986-97]	4.64%
e Intrastat	e DEMs values f	or 1996 and 199	7 are calculate	d using a 4.5% annual	growth rate from the 199	5 value.			Ave	rage[1986-95]	4.63%

Chart D6: Labor Input Price and Growth

	Total Employees	Total Compensation	Labor Rate Annual	Labor Price Index (Base = 1985)	Labor Growth
	Α	В	C = B / A	•	%Chg in A
Year					•
1984					
1985	504,113	16,991,572,326	33705.88	1.000000	
1986	482,698	16,728,435,454	34656.11	1.028192	-4.34%
1987	477,714	16,978,905,847	35541.99	1.054474	-1.04%
1988	466,827	17,030,359,791	36481.09	1.082336	-2.31%
1989	461,149	16,910,850,694	36671.12	1.087974	-1.22%
1990	443,105	17,586,868,921	39690.07	1.177541	-3.99%
1991	414,457	17,186,211,200	41466.81	1.230255	-6.68%
1992	411,167	17,160,988,000	41737.27	1.238279	-0.80%
1993	395,639	17,956,438,000	45385.91	1.346528	-3.85%
1994	367,196	17,154,284,000	46716.97	1.386018	-7.46%
1995	346,843	16,203,522,000	46717.17	1.386024	-5.70%
1996	338,040	16,597,889,075	49100.37	1.456730	-2.57%
1997	338,177	17,451,673,000	51605.14	1.531043	0.04%
			Ave	erage[1986-95]	-3.74%
			Ave	erage[1986-97]	-3.33%

Chart D7: Summary of Capital Adjustments and Average Depreciation

					Adjustment		Adjusted EOY	Depreciation	Adjusted	
	TPIS.BOY	Unadj. Additions	TPIS.EOY	Retires	Factor	Adjusted Additions	TPIS	Accruals	Depreciation Ra	te
	Α	В	С	D=A+B-C	E	F = B * E	G = A+F-D	Н	I=H/((A+G)/2))
Year										
1984										
`198 5	138,879,365	15,001,998	149,061,793	4,819,569	0.8880	13,321,774	147,381,569	10,241,376	7.155%	
1986	149,061,793	14,842,725	159,010,189	4,894,328	0.8880	13,180,340	157,347,804	11,826,961	7.720%	
1987	159,010,189	14,138,370	167,720,577	5,427,983	0.8880	12,554,872	166,137,079	13,311,655	8.188%	
1988	168,505,114	14,284,742	175,860,216	6,929,640	1.0000	14,284,742	175,860,216	13,134,992	7.629%	
1989	175,860,216	13,283,569	182,978,381	6,165,404	1.0000	13,283,569	182,978,381	13,420,810	7.480%	
1990	182,978,381	14,476,334	187,168,695	10,286,020	1.0000	14,476,334	187,168,695	13,439,933	7.262%	
1991	187,168,695	14,527,049	192,034,545	9,661,199	1.0000	14,527,049	192,034,545	13,200,593	6.962%	
1992	192,034,545	14,611,866	196,411,915	10,234,496	1.0000	14,611,866	196,411,915	13,337,581	6.867%	
1993	196,411,915	14,860,116	203,082,418	8,189,613	1.0000	14,860,116	203,082,418	14,032,782	7.025%	
1994	203,082,418	14,717,999	209,325,562	8,474,855	1.0000	14,717,999	209,325,562	14,863,196	7.208%	
1995	209,325,562	15,374,568	217,430,207	7,269,923	1.0000	15,374,568	217,430,207	15,358,553	7.198%	
1996	217,430,207	18,026,150	227,317,120	8,139,237	1.0000	18,026,150	227,317,120	16,252,281	7.309%	
1997	227,317,120	18,253,199	236,896,179	8,674,140	1.0000	18,253,199	236,896,179	16,667,034	7.181%	A
							Ave	erage[1985-95	7.336%	-7
							Ave	erage[1985-97	7.322%	

Chart D8: Construction of Materials Quantity Index

	Materials					Materials	Materials	Materials
	Price		Depreciation			Quantity	Quantity	Quantity
	Index	Operating	& Amortization	Employee	Materials	Index	Index	Index
	(1985=1.00)	Expense	Expense	Compensation	Expense		(1985 = 1.0)	Growth
Year	Α	В	C	D	E = B - C - D	F = E / A	G	Н
1984								
1985	1.000000	40,953,072,435	10,024,710,656	16,991,572,326	13,936,789,453	13,936,789,453	1.000000	
1986	1.031346	42,424,084,849	11,592,001,248	16,728,435,454	14,103,648,147	13,674,987,526	0.981215	-1.90%
1987	1.053529	44,293,127,430	13,316,999,560	16,978,905,847	13,997,222,023	13,286,033,126	0.953307	-2.89%
1988	1.086392	46,809,139,000	13,646,937,000	17,030,359,791	16,131,842,209	14,849,003,149	1.065454	11.12%
1989	1.126234	48,600,813,000	13,860,101,000	16,910,850,694	17,829,861,306	15,831,394,231	1.135943	6.41%
1990	1.172025	49,544,744,000	13,931,515,000	17,586,868,921	18,026,360,079	15,380,530,820	1.103592	-2.89%
1991	1.204935	50,901,049,000	13,499,778,000	17,186,211,200	20,215,059,800	16,776,884,245	1.203784	8.69%
1992	1.234797	50,698,625,000	13,822,882,000	17,160,988,000	19,714,755,000	15,965,992,971	1.145601	-4.95%
1993	1.255352	52,766,635,000	14,244,514,000	17,956,438,000	20,565,683,000	16,382,401,649	1.175479	2.57%
1994	1.291436	55,916,863,000	15,068,058,000	17,154,284,000	23,694,521,000	18,347,418,469	1.316474	11.33%
1995	1.321671	56,831,094,000	15,556,284,000	16,203,522,000	25,071,288,000	18,969,381,288	1.361101	3.33%
1996	1.361400	57,884,494,000	16,377,242,000	16,597,889,075	24,909,362,925	18,296,870,339	1.312847	-3.61%
1997	1.395497	59,731,175,000	16,758,832,000	17,451,673,000	25,520,670,000	18,287,867,671	1.312201	-0.05% A

Chart D8a: Adjustments of 1985-87 RBOC Operating Expenses for Accounting Changes

	USTA Study				PBCC	
	Operating	Nonregulated	Capital/Expense	Shift	Operating	Adjusted
	Expense	Expense Adjustmts	Shift	Factor	Expense	Operating Exp.
	Α	В	С	D = (A+B+C)/A	E	F = D * E
1985	46,223,368,251	406,886,403	1,985,079,714	1.05175	38,938,104,053	40,953,072,435
1986	48,113,849,487	471,112,072	1,959,363,711	1.05052	40,384,079,165	42,424,084,849
1987	49,562,282,080	1,089,570,002	1,908,791,665	1.06050	41,766,392,483	44,293,127,430

Chart D9: Capital Quantity and Price Index Calculations

	Benchmark	Adjusted Capital Additions	BEA Composite Asset Price	Capital Stock Quantity	Capital Input Quantity	Capital Input Quantity Growth	Property Income /w Depreciation	Capital Rental Price**	Capital Rental Price Index	Rental Price Index Growth
	Α	В	С	D	E	F	G	н	I	J
Year										
1984		n/a		103,903,095						
1985	109,602,959	13,321,774	1.000000	109,602,710	1.000000		23,445,593,794	0.225648657	1.000000	
1986		13,180,340	1.019856	114,486,161	1.054855	0.053403	26,792,578,943	0.244451792	1.083329	8.00%
1987		12,554,872	1.044366	118,109,174	1.101855	0.043592	27,701,751,800	0.241965941	1.072313	-1.02%
1988		14,284,742	1.044248	123,124,340	1.136724	0.031155	26,866,209,000	0.227469282	1.008068	-6.18%
1989		13,283,569	1.062054	126,599,573	1.184992	0.041585	25,845,853,000	0.209916683	0.930281	-8.03%
1990		14,476,334	1.076468	130,760,432	1.218439	0.027834	25,584,541,000	0.202090264	0.895597	-3.80%
1991		14,527,049	1.090143	134,493,889	1.258484	0.032338	24,641,357,000	0.188446586	0.835133	-6.99%
1992		14,611,866	1.099554	137,916,544	1.294417	0.028152	26,477,135,000	0.196864966	0.872440	4.37%
1993		14,860,116	1.094843	141,372,039	1.327357	0.025130	26,914,823,000	0.195152969	0.864853	-0.87%
1994		14,717,999	1.087579	144,534,029	1.360614	0.024746	26,366,385,000	0.186503534	0.826522	-4.53%
1995		15,374,568	1.067533	148,333,219	1.391046	0.022120	27,166,096,000	0.187956401	0.832960	0.78%
1996		18,026,150	1.050090	154,618,035	1.427611	0.025946	30,414,808,000	0.205043807	0.908686	8.70%
1997		18,253,199	1.050090	160,658,026	1.488098	0.041497	30,679,731,000	0.198422719	0.879344	-3.28%

Chart D10: Factor Shares of Total Payments

1986 16,728,435,454 14,103,648,147 26,792,578,943 57,624,662,544 29.03% 24.48% 46. 1987 16,978,905,847 13,997,222,023 27,701,751,800 58,677,879,670 28.94% 23.85% 47. 1988 17,030,359,791 16,131,842,209 26,866,209,000 60,028,411,000 28.37% 26.87% 44. 1989 16,910,850,694 17,829,861,306 25,845,853,000 60,586,565,000 27.91% 29.43% 42. 1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	
1986 16,728,435,454 14,103,648,147 26,792,578,943 57,624,662,544 29.03% 24.48% 46. 1987 16,978,905,847 13,997,222,023 27,701,751,800 58,677,879,670 28.94% 23.85% 47. 1988 17,030,359,791 16,131,842,209 26,866,209,000 60,028,411,000 28.37% 26.87% 44. 1989 16,910,850,694 17,829,861,306 25,845,853,000 60,586,565,000 27.91% 29.43% 42. 1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	
1987 16,978,905,847 13,997,222,023 27,701,751,800 58,677,879,670 28.94% 23.85% 47. 1988 17,030,359,791 16,131,842,209 26,866,209,000 60,028,411,000 28.37% 26.87% 44. 1989 16,910,850,694 17,829,861,306 25,845,853,000 60,586,565,000 27.91% 29.43% 42. 1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	12%
1988 17,030,359,791 16,131,842,209 26,866,209,000 60,028,411,000 28.37% 26.87% 44. 1989 16,910,850,694 17,829,861,306 25,845,853,000 60,586,565,000 27.91% 29.43% 42. 1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	49%
1989 16,910,850,694 17,829,861,306 25,845,853,000 60,586,565,000 27.91% 29.43% 42. 1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	21%
1990 17,586,868,921 18,026,360,079 25,584,541,000 61,197,770,000 28.74% 29.46% 41.	76%
	66%
	81%
1991 17,186,211,200 20,215,059,800 24,641,357,000 62,042,628,000 27.70% 32.58% 39.	72%
1992 17,160,988,000 19,714,755,000 26,477,135,000 63,352,878,000 27.09% 31.12% 41.	79%
1993 17,956,438,000 20,565,683,000 26,914,823,000 65,436,944,000 27.44% 31.43% 41.	13%
1994 17,154,284,000 23,694,521,000 26,366,385,000 67,215,190,000 25.52% 35.25% 39.	23%
1995 16,203,522,000 25,071,288,000 27,166,096,000 68,440,906,000 23.68% 36.63% 39.	69%
1996 16,597,889,075 24,909,362,925 30,414,808,000 71,922,060,000 23.08% 34.63% 42.	29%
1997 17,451,673,000 25,520,670,000 30,679,731,000 73,652,074,000 23.69% 34.65% 41	65%

Chart D11: Input Quantity Index

		Shares			Quantities			Quanti	ty Indices]
	Labor	Materials	Property	Labor	Materials	Capital	Laspeyres	Paasche	Fisher	Fisher	-
	Compensation	Payment	Income /w			·			Relative	Chain	Growth
		•	Depreciation				Α	В	C=(A*B)^0.5		
Year											
1984											
1985	31.25%	25.63%	43.12%	504,113	13,936,789,453	1.00000	1.00000	1.00000	1.00000	1.00000	
1986	29.03%	24.48%	46.49%	482,698	13,674,987,526	1.05486	0.96820	0.96822	1.00611	1.00611	0.61%
1987	28.94%	23.85%	47.21%	477,714	13,286,033,126	1.10186	0.98139	0.98140	1.01050	1.01667	1.04%
1988	28.37%	26.87%	44.76%	466,827	14,849,003,149	1.13672	1.04067	1.04083	1.03655	1.05384	3.59%
1989	27.91%	29.43%	42.66%	461,149	15,831,394,231	1.18499	1.02594	1.02654	1.03330	1.08893	3.28%
1990	28.74%	29.46%	41.81%	443,105	15,380,530,820	1.21844	0.96634	0.96623	0.99198	1.08019	-0.81%
1991	27.70%	32.58%	39.72%	414,457	16,776,884,245	1.25848	1.01403	1.01340	1.02147	1.10339	2.12%
1992	27.09%	31.12%	41.79%	411,167	15,965,992,971	1.29442	0.97023	0.97005	0.99353	1.09625	-0.65%
1993	27.44%	31.43%	41.13%	395,639	16,382,401,649	1.32736	0.99637	0.99530	1.00800	1.10502	0.80%
1994	25.52%	35.25%	39.23%	367,196	18,347,418,469	1.36061	1.03052	1.03050	1.02832	1.13631	2.79%
1995	23.68%	36.63%	39.69%	346,843	18,969,381,288	1.39105	0.99639	0.99689	1.00671	1.14394	0.67%
1996	23.08%	34.63%	42.29%	338,040	18,296,870,339	1.42761	0.96850	0.96855	0.99180	1.13455	-0.82%
1997	23.69%	34.65%	41.65%	338,177	18,287,867,671	1.48810	0.99987	0.99987	1.01749	1.15440	1.73%

Chart D12: Input Price Index

		Shares			Prices			Price	Indices		}
	Labor	Materials	Property	Labor	Materials	Capital	Laspeyres	Paasche	Fisher	Fisher	-
	Compensation	Payment	Income /w						Relative	Chain	Growth
	•	•	Depreciation				Α	В	C=(A*B)^0.5		
Year			·								
1984											
1985	31.25%	25.63%	43.12%	1.00000	1.00000	1.00000	1.00000	1.00000	1.00000	1.00000	
1986	29.03%	24.48%	46.49%	1.02819	1.03135	1.08333	1.06395	1.06482	1.05335	1.05335	5.20%
1987	28.94%	23.85%	47.21%	1.05447	1.05353	1.07231	1.00076	1.00024	1.00770	1.06146	0.77%
1988	28.37%	26.87%	44.76%	1.08234	1.08639	1.00807	0.97067	0.97232	0.98694	1.04759	-1.31%
1989	27.91%	29.43%	42.66%	1.08797	1.12623	0.93028	0.96555	0.96615	0.97677	1.02326	-2.35%
1990	28.74%	29.46%	41.81%	1.17754	1.17202	0.89560	0.99454	0.99347	1.01826	1.04194	1.81%
1991	27.70%	32.58%	39.72%	1.23025	1.20494	0.83513	0.97200	0.97327	0.99249	1.03412	-0.75%
1992	27.09%	31.12%	41.79%	1.23828	1.23480	0.87244	1.03571	1.03609	1.02777	1.06283	2.74%
1993	27.44%	31.43%	41.13%	1.34653	1.25535	0.86485	1.00212	1.00212	1.02470	1.08908	2.44%
1994	25.52%	35.25%	39.23%	1.38602	1.29144	0.82652	0.98733	0.98892	0.99889	1.08787	-0.11%
1995	23.68%	36.63%	39.69%	1.38602	1.32167	0.83296	1.01518	1.01523	1.01145	1.10033	1.14%
1996	23.08%	34.63%	42.29%	1.45673	1.36140	0.90869	1.06171	1.06265	1.05956	1.16586	5.79%
1997	23.69%	34.65%	41.65%	1.53104	1.39550	0.87934	0.99352	0.99293	1.00645	1.17338	0.64%

-12

APPENDIX B

ORIGINAL FCC MODEL 1985-1995

Chart D1: Components of FCC LEC Price Cap X-Factor [Excluding CPD]

	Inpu	ut Price Growth Ra	tes	Total Facto	or Productivity Gro	wth Rates		
	Total	U.S. Nonfarm	Differential	Total	U.S. Nonfarm	Differential	Price/Productivity	
	RBOCs	Business Sector		RBOCs	Business Sector		Differential	
	Α	В	C=B-A	D	E	F=D-E	G=C+F	
Year								
1984								
1985								
1986	4.94%	2.81%	-2.13%	2.58%	0.92%	1.66%	-0.47%	
1987	0.56%	2.53%	1.97%	2.97%	-0.02%	2.99%	4.96%	
1988	-1.58%	3.73%	5.31%	0.12%	0.46%	-0.34%	4.97%	
1989	-2.36%	3.04%	5.40%	1.94%	-0.55%	2.49%	7.89%	
1990	1.88%	3.31%	1.43%	6.85%	-0.47%	7.32%	8.76%	
1991	-0.85%	2.06%	2.91%	2.03%	-0.89%	2.92%	5.83%	
1992	2.68%	2.88%	0.20%	4.32%	1.10%	3.22%	3.42%	
1993	2.27%	3.72%	1.45%	3.80%	0.55%	3.25%	4.70%	
1994	-0.19%	3.50%	3.69%	2.21%	0.50%	1.71%	5.40%	
1995	1.32%	3.09%	1.77%	5.20%	0.16%	5.04%	6.81%	
Averages								
[1986-94]	0.82%	3.06%	2.25%	2.98%	0.18%	2.80%	5.05%	
[1986-95]	0.87%	3.07%	2.20%	3.20%	0.18%	3.03%		
[1987-95]	0.41%	3.10%	2.68%	3.27%	0.09%	3.18%	5.86%	
[1988-95]	0.39%	3.17%	2.77%	3.31%		3.20%		
[1989-95]	0.68%	3.09%	2.41%	3.77%	0.06%	3.71%		
[1990-95]	1.18%	3.09%	1.91%	4.07%	0.16%	3.91%	5.82%	
[1991-95]	1.04%	3.05%	2.01%	3.51%	0.28%	3.23%	5.23%	

ĩ

Chart D2: RBOC Interstate Revenues

	End User	Interstate Switched Access	Special Access	Total Interstate
Year	Α	В	С	D = A + B + C
1984				
1985	\$1,499,413,893	\$10,906,203,190	\$1,960,688,644	\$14,366,305,727
1986	\$2,400,475,814	\$10,484,265,170	\$2,574,800,716	\$15,459,541,700
1987	\$3,090,639,929	\$9,611,996,187	\$2,657,677,439	\$15,360,313,555
1988	\$3,604,221,000	\$9,662,529,000	\$2,539,698,000	\$15,806,448,000
1989	\$4,398,692,000	\$9,092,575,000	\$2,253,922,000	\$15,745,189,000
1990	\$4,679,142,000	\$8,595,750,000	\$2,209,064,000	\$15,483,956,000
1991	\$4,828,177,000	\$8,514,130,000	\$2,119,037,000	\$15,461,344,000
1992	\$4,963,262,000	\$8,650,880,000	\$2,153,565,000	\$15,767,707,000
1993	\$5,244,094,000	\$8,999,065,000	\$2,097,997,000	\$16,341,156,000
1994	\$5,589,662,000	\$9,293,783,000	\$2,217,125,000	\$17,100,570,000
1995	\$5,770,285,000	\$9,332,869,000	\$2,529,667,000	\$17,632,821,000

Chart D3: RBOC REVENUES (Excluding Miscellaneous Services)

		Local Service	Intrastate Toll and Intrastate Access	Interstate	Total
Year		Α	В	С	D = A + B + C
	1984				
	1985	\$26,960,554,164	\$13,047,095,682	\$14,366,305,727	\$54,373,955,573
	1986	\$28,626,174,049	\$13,538,946,795	\$15,459,541,700	\$57,624,662,544
	1987	\$29,150,842,991	\$14,166,723,124	\$15,360,313,555	\$58,677,879,670
	1988	\$29,226,988,000	\$14,994,975,000	\$15,806,448,000	\$60,028,411,000
	1989	\$29,973,157,000	\$14,868,219,000	\$15,745,189,000	\$60,586,565,000
	1990	\$30,699,085,000	\$15,014,729,000	\$15,483,956,000	\$61,197,770,000
	1991	\$32,059,008,000	\$14,522,276,000	\$15,461,344,000	\$62,042,628,000
	1992	\$33,359,990,000	\$14,225,181,000	\$15,767,707,000	\$63,352,878,000
	1993	\$34,598,957,000	\$14,496,831,000	\$16,341,156,000	\$65,436,944,000
	1994	\$35,758,637,000	\$14,355,983,000	\$17,100,570,000	\$67,215,190,000
	1995	\$37,684,860,000	\$13,123,225,000	\$17,632,821,000	\$68,440,906,000

Chart D4: Calculation of Fisher Ideal Index for Interstate Output

	Revenue Shares				Quantities			Output Indices		Interstate	
-	End User	Interstate	Special	Access	Switched	Special	Laspeyres	Paasche	Fisher	Output	
		Switched Access	Access	Lines	Access Minutes	Access			Relative	Quantity Index	Growth
Year						Lines	Α	В	C=(A*B)^0.5		
1984											
1985	10.44%	75.92%	13.65%	92,671,959	156,853,820,000	1,230,590	1.000000	1.000000	1.000000	1.000000	
1986	15.53%	67.82%	16.66%	95,333,884	157,302,701,000	1,664,101	1.053249	1.052253	1.052751	1.052751	5.14%
1987	20.12%	62.58%	17.30%	98,228,585	173,154,171,000	1,764,445	1.083098	1.078813	1.080953	1.137975	7.78%
1988	22.80%	61.13%	16.07%	98,270,787	187,663,836,000	2,701,817	1.144443	1.114960	1.129605	1.285462	12.19%
1989	27.94%	57.75%	14.31%	101,190,050	210,406,134,000	2,448,090	1.065766	1.058920	1.062338	1.365595	6.05%
1990	30.22%	55.51%	14.27%	103,857,988	231,960,296,000	3,518,005	1.129086	1.114500	1.121769	1.531882	11.49%
1991	31.23%	55.07%	13.71%	107,383,807	246,710,182,000	5,151,699	1.111811	1.094856	1.103301	1.690127	9.83%
1992	31.48%	54.86%	13.66%	108,938,065	262,187,655,000	6,033,139	1.062516	1.060258	1.061386	1.793878	5.96%
1993	32.09%	55.07%	12.84%	112,196,681	278,173,161,000	10,153,615	1.136148	1.102619	1.119258	2.007812	11.27%
1994	32.69%	54.35%	12.97%	115,264,861	298,342,017,323	13,824,365	1.095119	1.086800	1.090952	2.190425	8.71%
1995	32.72%	52.93%	14.35%	119,887,506	334,981,582,000	16,107,677	1.101268	1.099925	1.100596	2.410774	9.59%

Average[1986-95] 8.80%

Chart D5: Calculation of Fisher Ideal Index for Total Company Output

		Revenue Shares			Quantities			Output Indices	}	Total	
		Intrastate Toll				Interstate	Laspeyres	Paasche	Fisher	Company	
	Local Service	and Instratate	Interstate	Number of	Intrastate	Quantity			Relative	Output Index	Growth
		Access		Local Calls	DEMs	Index	Α	В	C=(A*B)^0.5		
Year	Α	В	С								
1984											
1985	49.58%	24.00%	26.42%	310,696,999,600	164,191,177,000	1.000000	1.000000	1.000000	1.000000	1.000000	
1986	49.68%	23.50%	26.83%	315,839,746,231	173,173,536,000	1.052751	1.035272	1.034895	1.035083	1.035083	3.45%
1987	49.68%	24.14%	26.18%	320,735,770,416	183,597,411,000	1.137975	1.043561	1.042639	1.043100	1.079696	4.22%
1988	48.69%	24.98%	26.33%	318,724,184,964	191,904,837,000	1.285462	1.041736	1.039449	1.040592	1.123522	3.98%
1989	49.47%	24.54%	25.99%	330,212,044,704	207,298,177,000	1.365595	1.054001	1.053389	1.053695	1.183850	5.23%
1990	50.16%	24.53%	25.30%	342,403,840,684	217,913,904,000	1.531882	1.062478	1.060759	1.061618	1.256797	5.98%
1991	51.67%	23.41%	24.92%	353,219,571,000	219,713,721,000	1.690127	1.044009	1.042832	1.043420	1.311367	4.25%
1992	52.66%	22.45%	24.89%	365,468,629,000	224,278,538,000	1.793878	1.038080	1.038005	1.038042	1.361254	3.73%
1993	52.87%	22.15%	24.97%	376,995,406,000	227,540,869,000	2.007812	1.049556	1.048164	1.048860	1.427765	4.77%
1994	53.20%	21.36%	25.44%	392,601,075,000	235,362,364,000	2.190425	1.052215	1.052028	1.052121	1.502182	5.08%
1995	55.06%	19.17%	25.76%	409,383,799,000	246,926,539,000	2.410774	1.058829	1.058314	1.058572	1.590167	5.69%

Average[1986-95]

Chart D6: Labor Input Price and Growth

	Total	Total	Labor Data	Labor Price	Labor
		Total	Labor Rate	Index	Growth
	Employees	Compensation	Annual	(Base = 1985)	
Vari	Α	В	C = B / A		%Chg in A
Year					
1984					
1985	504,113	16,991,572,326	33705.88	1.000000	
1986	482,698	16,728,435,454	34656.11	1.028192	-4.34%
1987	477,714	16,978,905,847	35541.99	1.054474	-1.04%
1988	466,827	17,030,359,791	36481.09	1.082336	-2.31%
1989	461,149	16,910,850,694	36671.12	1.087974	-1.22%
1990	443,105	17,586,868,921	39690.07	1.177541	-3.99%
1991	414,457	17,186,211,200	41466.81	1.230255	-6.68%
1992	411,167	17,160,988,000	41737.27	1.238279	-0.80%
1993	395,639	17,956,438,000	45385.91	1.346528	-3.85%
1994	367,196	17,154,284,000	46716.97	1.386018	-7.46%
1995	346,843	16,203,522,000	46717.17	1.386024	-5.70%
			Ave	rage[1986-95]	-3.74%

Chart D7: Summary of Capital Adjustments and Average Depreciation

	TPIS.BOY A	Unadj. Additions B	TPIS.EOY C	Retires D=A+B-C	Adjustment Factor E	Adjusted Additions F = B * E	Adjusted EOY TPIS G = A+F-D	Depreciation Accruals H	Adjusted Depreciation Rate I=H/((A+G)/2)
Year		_	•		_	5 -		••	((
1984									
1985	138,879,365	15,001,998	149,061,793	4,819,569	0.8880	13,321,774	147,381,569	10,241,376	7.155%
1986	149,061,793	14,842,725	159,010,189	4,894,328	0.8880	13,180,340	157,347,804	11,826,961	7.720%
1987	159,010,189	14,138,370	167,720,577	5,427,983	0.8880	12,554,872	166,137,079	13,311,655	8.188%
1988	168,505,114	14,284,742	175,860,216	6,929,640	1.0000	14,284,742	175,860,216	13,134,992	7.629%
1989	175,860,216	13,283,569	182,978,381	6,165,404	1.0000	13,283,569	182,978,381	13,420,810	7.480%
1990	182,978,381	14,476,334	187,168,695	10,286,020	1.0000	14,476,334	187,168,695	13,439,933	7.262%
1991	187,168,695	14,527,049	192,034,545	9,661,199	1.0000	14,527,049	192,034,545	13,200,593	6.962%
1992	192,034,545	14,611,866	196,411,915	10,234,496	1.0000	14,611,866	196,411,915	13,337,581	6.867%
1993	196,411,915	14,860,116	203,082,418	8,189,613	1.0000	14,860,116	203,082,418	14,032,782	7.025%
1994	203,082,418	14,717,999	209,325,562	8,474,855	1.0000	14,717,999	209,325,562	14,863,196	7.208%
1995	209,325,562	15,374,568	217,430,207	7,269,923	1.0000	15,374,568	217,430,207	15,358,553	7.198%
							Ave	erage[1985-95] 7.336% p

Chart D8: Construction of Materials Quantity Index

	Materials					Materials	Materials	Materials
	Price		Depreciation			Quantity	Quantity	Quantity
	Index	Operating	& Amortization	Employee	Materials	Index	Index	Index
	(1985=1.00)	Expense	Expense	Compensation	Expense		(1985 = 1.0)	Growth
Year	Α	В	С	D	E = B - C - D	F = E / A	G	Н
1984								
1985	1.000000	40,953,072,435	10,024,710,656	16,991,572,326	13,936,789,453	13,936,789,453	1.000000	
1986	1.020800	42,424,084,849	11,592,001,248	16,728,435,454	14,103,648,147	13,816,269,736	0.991352	-0.87%
1987	1.035400	44,293,127,430	13,316,999,560	16,978,905,847	13,997,222,023	13,518,661,409	0.969998	-2.18%
1988	1.059000	46,809,139,000	13,646,937,000	17,030,359,791	16,131,842,209	15,233,089,905	1.093013	11.94%
1989	1.098500	48,600,813,000	13,860,101,000	16,910,850,694	17,829,861,306	16,231,098,139	1.164622	6.35%
1990	1.143400	49,544,744,000	13,931,515,000	17,586,868,921	18,026,360,079	15,765,576,420	1.131220	-2.91%
1991	1.169300	50,901,049,000	13,499,778,000	17,186,211,200	20,215,059,800	17,288,172,240	1.240470	9.22%
1992	1.193800	50,698,625,000	13,822,882,000	17,160,988,000	19,714,755,000	16,514,286,313	1.184942	-4.58%
1993	1.205700	52,766,635,000	14,244,514,000	17,956,438,000	20,565,683,000	17,057,048,188	1.223886	3.23%
1994	1.234200	55,916,863,000	15,068,058,000	17,154,284,000	23,694,521,000	19,198,283,098	1.377526	11.83%
1995	1.263900	56,831,094,000	15,556,284,000	16,203,522,000	25,071,288,000	19,836,449,086	1.423316	3.27%

Chart D8a: Adjustments of 1985-87 RBOC Operating Expenses for Accounting Changes

	USTA Study			RBCC					
	Operating	Nonregulated	Capital/Expense	Shift	Operating	Adjusted			
	Expense	Expense Adjustmts	Shift	Factor	Expense	Operating Exp.			
	Α	В	С	D = (A+B+C)/A	Ε	F = D * E			
1985	46,223,368,251	406,886,403	1,985,079,714	1.05175	38,938,104,053	40,953,072,435			
1986	48,113,849,487	471,112,072	1,959,363,711	1.05052	40,384,079,165	42,424,084,849			
1987	49,562,282,080	1,089,570,002	1,908,791,665	1.06050	41,766,392,483	44,293,127,430			

Chart D9: Capital Quantity and Price Index Calculations

	Benchmark A	Adjusted Capital Additions B	BEA Composite Asset Price C	Capital Stock Quantity D	Capital Input Quantity E	Capital Input Quantity Growth F	Property Income /w Depreciation G	Capital Rental Price** H	Capital Rental Price Index I	Rental Price Index Growth J
Year										
1984		n/a		103,903,095						
1985	109,602,959	13,321,774	1.000000	109,602,710	1.000000		23,445,593,794	0.225648657	1.000000	
1986		13,180,340	1.013181	114,571,307	1.054855	0.053403	26,792,578,943	0.244451792	1.083329	8.00%
1987		12,554,872	1.030871	118,345,444	1.102675	0.044335	27,701,751,800	0.24178612	1.071516	-1.10%
1988		14,284,742	1.035999	123,452,193	1.138998	0.032410	26,866,209,000	0.227015153	1.006056	-6.30%
1989		13,283,569	1.075241	126,749,984	1.188147	0.042246	25,845,853,000	0.209359205	0.927811	-8.10%
1990		14,476,334	1.092233	130,705,704	1.219887	0.026363	25,584,541,000	0.201850448	0.894534	-3.65%
1991		14,527,049	1.106013	134,251,960	1.257958	0.030732	24,641,357,000	0.188525491	0.835482	-6.83%
1992		14,611,866	1.111942	137,544,312	1.292088	0.026770	26,477,135,000	0.197219728	0.874012	4.51%
1993		14,860,116	1.123482	140,681,129	1.323775	0.024228	26,914,823,000	0.195681106	0.867194	-0.78%
1994		14,717,999	1.140461	143,266,301	1.353965	0.022550	26,366,385,000	0.187419487	0.830581	-4.31%
1995		15,374,568	1.150848	146,115,862	1.378845	0.018209	27,166,096,000	0.189619581	0.840331	1.17%

Column C from Capital Price Index Workbook

Chart D10: Factor Shares of Total Payments

Year	Labor Compensation	Materials Payment	Property Income /w Depreciation	Total Factor Payment	Labor Compensation Share	Materials Payment Share	Income /w Depreciation Share
1984							
1985	16,991,572,326	13,936,789,453	23,445,593,794	54,373,955,573	31.25%	25.63%	43.12%
1986	16,728,435,454	14,103,648,147	26,792,578,943	57,624,662,544	29.03%	24.48%	46.49%
1987	16,978,905,847	13,997,222,023	27,701,751,800	58,677,879,670	28.94%	23.85%	47.21%
1988	17,030,359,791	16,131,842,209	26,866,209,000	60,028,411,000	28.37%	26.87%	44.76%
1989	16,910,850,694	17,829,861,306	25,845,853,000	60,586,565,000	27.91%	29.43%	42.66%
1990	17,586,868,921	18,026,360,079	25,584,541,000	61,197,770,000	28.74%	29.46%	41.81%
1991	17,186,211,200	20,215,059,800	24,641,357,000	62,042,628,000	27.70%	32.58%	39.72%
1992	17,160,988,000	19,714,755,000	26,477,135,000	63,352,878,000	27.09%	31.12%	41.79%
1993	17,956,438,000	20,565,683,000	26,914,823,000	65,436,944,000	27.44%	31.43%	41.13%
1994	17,154,284,000	23,694,521,000	26,366,385,000	67,215,190,000	25.52%	35.25%	39.23%
1995	16,203,522,000	25,071,288,000	27,166,096,000	68,440,906,000	23.68%	36.63%	39.69%

Chart D11: Input Quantity Index

		Shares			Quantities		Quantity Indeces				
	Labor	Materials	Property	Labor	Materials	Capital	Laspeyers	Paasche	Fisher	Fisher	
	Compensation	Payment	Income /w			·			Relative	Chain	Growth
			Depreciation				Α	В	C=(A*B)^0.5		
Year											
1984											
1985	31.25%	25.63%	43.12%	504,113	13,936,789,453	1.00000	1.00000	1.00000	1.00000	1.00000	
1986	29.03%	24.48%	46.49%	482,698	13,816,269,736	1.05486	0.97277	0.97270	1.00871	1.00871	0.87%
1987	28.94%	23.85%	47.21%	477,714	13,518,661,409	1.10267	0.98454	0.98458	1.01258	1.02140	1.25%
1988	28.37%	26.87%	44.76%	466,827	15,233,089,905	1.13900	1.04481	1.04468	1.03930	1.06154	3.85%
1989	27.91%	29.43%	42.66%	461,149	16,231,098,139	1.18815	1.02562	1.02623	1.03343	1.09702	3.29%
1990	28.74%	29.46%	41.81%	443,105	15,765,576,420	1.21989	0.96623	0.96613	0.99130	1.08748	-0.87%
1991	27.70%	32.58%	39.72%	414,457	17,288,172,240	1.25796	1.01696	1.01609	1.02248	1.11192	2.22%
1992	27.09%	31.12%	41.79%	411,167	16,514,286,313	1.29209	0.97216	0.97203	0.99416	1.10543	-0.59%
1993	27.44%	31.43%	41.13%	395,639	17,057,048,188	1.32377	1.00000	0.99869	1.00970	1.11615	0.97%
1994	25.52%	35.25%	39.23%	367,196	19,198,283,098	1.35396	1.03351	1.03324	1.02911	1.14865	2.87%
1995	23.68%	36.63%	39.69%	346.843	19,836,449,086	1.37885	0.99600	0.99652	1.00493	1,15431	0.49%

Chart D12: Input Price Index

		Shares			Quantities		Quantity Indeces					
	Labor	Materials	Property	Labor	Materials	Capital	Laspeyers	Paasche	Fisher	Fisher		
	Compensation	Payment	Income /w						Relative	Chain	Growth	
			Depreciation				Α	В	C=(A*B)^0.5			
Year												
1984												
1985	31.25%	25.63%	43.12%	1.00000	1.00000	1.00000	1.00000	1.00000	1.00000	1.00000		
1986	29.03%	24.48%	46.49%	1.02819	1.02080	1.08333	1.06002	1.06092	1.05064	1.05064	4.94%	
1987	28.94%	23.85%	47.21%	1.05447	1.03540	1.07152	0.99779	0.99742	1.00563	1.05655	0.56%	
1988	28.37%	26.87%	44.76%	1.08234	1.05900	1.00606	0.96707	0.96872	0.98433	1.03999	-1.58%	
1989	27.91%	29.43%	42.66%	1.08797	1.09850	0.92781	0.96540	0.96597	0.97665	1.01571	-2.36%	
1990	28.74%	29.46%	41.81%	1.17754	1.14340	0.89453	0.99546	0.99444	1.01895	1.03496	1.88%	
1991	27.70%	32.58%	39.72%	1.23025	1.16930	0.83548	0.97064	0.97196	0.99152	1.02618	-0.85%	
1992	27.09%	31.12%	41.79%	1.23828	1.19380	0.87401	1.03478	1.03523	1.02712	1.05401	2.68%	
1993	27.44%	31.43%	41.13%	1.34653	1.20570	0.86719	0.99978	0.99982	1.02297	1.07822	2.27%	
1994	25.52%	35.25%	39.23%	1.38602	1.23420	0.83058	0.98631	0.98786	0.99812	1.07619	-0.19%	
1995	23.68%	36.63%	39.69%	1.38602	1.26390	0.84033	1.01757	1.01762	1.01324	1.09044	1.32%	

APPENDIX C

MODIFIED FCC MODEL (BLS NONFARM TFP AND INPUT PRICE SERIES) 1985-1995

Chart D1: Components of FCC LEC Price Cap X-Factor [Excluding CPD]

	Inpu	ut Price Growth Ra	tes	Total Facto	or Productivity Gro	LEC	
	Total	U.S. Nonfarm	Differential	Total	U.S. Nonfarm Differential		Price/Productivity
	RBOCs	Business Sector		RBOCs	Business Sector		Differential
	Α	В	C=B-A	D	E	F=D-E	G=C+F
Year							
1984							
1985							
1986	4.94%	2.33%	-2.61%	2.58%	1.10%	1.48%	-1.13%
1987	0.56%	3.45%	2.89%	2.97%	-0.50%	3.47%	6.36%
1988	-1.58%	5.02%	6.60%	0.12%	0.30%	-0.18%	6.42%
1989	-2.36%	2.42%	4.78%	1.94%	0.20%	1.74%	6.52%
1990	1.88%	3.31%	1.43%	6.85%	-0.70%	7.55%	8.99%
1991	-0.85%	1.77%	2.62%	2.03%	-1.41%	3.44%	6.06%
1992	2.68%	3.15%	0.47%	4.32%	1.71%	2.61%	3.08%
1993	2.27%	2.18%	-0.09%	3.80%	0.20%	3.60%	3.51%
1994	-0.19%	3.37%	3.56%	2.21%	0.30%	1.91%	5.47%
1995	1.32%	2.61%	1.30%	5.20%	-0.20%	5.40%	6.70%
Averages							
[1986-94]	0.82%	3.00%	2.18%	2.98%	0.13%	2.85%	5.03%
[1986-95]	0.87%	2.96%	2.09%	3.20%	0.10%	3.10%	5.20%
[1987-95]	0.41%	3.03%	2.62%	3.27%	-0.01%	3.28%	5.90%
[1988-95]	0.39%	2.98%	2.58%	3.31%	0.05%	3.26%	5.84%
[1989-95]	0.68%	2.69%	2.01%	3.77%	0.01%	3.75%	5.76%
[1990-95]	1.18%	2.73%	1.55%	4.07%	-0.02%	4.09%	5.63%
[1991-95]	1.04%	2.62%	1.57%	3.51%	0.12%	3.39%	4.96%

APPENDIX D

MODIFIED FCC MODEL (REVISED MATERIALS PRICE INDEX) 1985-1995

Chart D1: Components of FCC LEC Price Cap X-Factor [Excluding CPD]

	Input Price Growth Rates			Total Facto	or Productivity Gro	LEC	
	Total	U.S. Nonfarm	Differential	Total	U.S. Nonfarm	Differential	Price/Productivity
	RBOCs	Business Sector		RBOCs	Business Sector		Differential
	Α	В	C=B-A	D	E	F=D-E	G=C+F
Year							
1984							
1985							
1986	5.20%	2.81%	-2.39%	2.84%	0.92%	1.92%	-0.47%
1987	0.73%	2.53%	1.80%	3.14%	-0.02%	3.16%	4.96%
1988	-1.37%	3.73%	5.10%	0.33%	0.46%	-0.13%	4.97%
1989	-2.38%	3.04%	5.42%	1.93%	-0.55%	2.48%	7.89%
1990	1.87%	3.31%	1.44%	6.85%	-0.47%	7.32%	8.76%
1991	-0.69%	2.06%	2.75%	2.19%	-0.89%	3.08%	5.83%
1992	2.80%	2.88%	0.08%	4.44%	1.10%	3.34%	3.42%
1993	2.48%	3.72%	1.24%	4.01%	0.55%	3.46%	4.70%
1994	-0.02%	3.50%	3.52%	2.38%	0.50%	1.88%	5.40%
1995	1.29%	3.09%	1.80%	5.18%	0.16%	5.02%	6.81%
Averages							
[1986-94]	0.96%	3.06%	2.11%	3.12%	0.18%	2.94%	5.05%
[1986-95]	0.99%		2.08%	3.33%		3.15%	
[1987-95]	0.52%		2.57%	3.38%		3.29%	
[1988-95]	0.50%		2.67%	3.41%		3.30%	
[1989-95]	0.76%		2.32%	3.85%		3.80%	
[1990-95]	1.29%		1.81%	4.17%		4.02%	
[1991-95]	1.17%		1.88%	3.64%		3.36%	
[.00.00]	1.17/	. 0.0070	1.0070	J.J → /\	3.2070	0.0070	0.2070

APPENDIX E

ORIGINAL FCC MODEL (REVISED BEA COMPOSITE ASSET PRICE) 1985-1995

Chart D1: Components of FCC LEC Price Cap X-Factor [Excluding CPD]

	Input Price Growth Rates			Total Facto	or Productivity Gro	wth Rates	LEC
	Total	U.S. Nonfarm	Differential	Total	U.S. Nonfarm	Differential	Price/Productivity
	RBOCs	Business Sector		RBOCs	Business Sector		Differential
	Α	В	C=B-A	D	E	F=D-E	G=C+F
Year							
1984							
1985							
1986	4.94%	2.81%	-2.13%	2.58%	0.92%	1.66%	-0.47%
1987	0.60%	2.53%	1.93%	3.00%	-0.02%	3.02%	4.96%
1988	-1.52%	3.73%	5.25%	0.18%	0.46%	-0.28%	4.97%
1989	-2.33%	3.04%	5.37%	1.97%	-0.55%	2.52%	7.89%
1990	1.82%	3.31%	1.49%	6.79%	-0.47%	7.26%	8.76%
1991	-0.92%	2.06%	2.98%	1.96%	-0.89%	2.85%	5.83%
1992	2.62%	2.88%	0.26%	4.26%	1.10%	3.16%	3.42%
1993	2.23%	3.72%	1.49%	3.77%	0.55%	3.22%	4.70%
1994	-0.28%	3.50%	3.78%	2.12%	0.50%	1.62%	5.40%
1995	1.16%	3.09%	1.93%	5.05%	0.16%	4.89%	6.81%
Averages							
[1986-94]	0.79%	3.06%	2.27%	2.96%	0.18%	2.78%	5.05%
[1986-95]	0.73%		2.24%	3.17%		2.99%	
[1987-95]	0.38%		2.72%	3.17 %		3.14%	
[1988-95]	0.35%		2.82%	3.26%		3.14%	
[1989-95]	0.35%		2.62% 2.47%	3.70%		3.65%	
[1990-95]	1.11%		1.99%	3.70%		3.83%	
[1990-95]	0.96%			3.43%		3.03% 3.15%	
[1991-90]	0.30%	3.05%	2.09%	3.437	0.20%	3.13%	5.25 /6

APPENDIX F

FCC CHART D2, D3	FCC Model	UPDATE	UPDATE	
	1 995	1996	1997	
	_			
Inter. End User Revenue	\$5,770,285	\$5,930,960	\$6,268,026	
S.O.C.C., Table 2.9, line 154	3.23%	2.78%	5.68%	
Inter Switched Access	\$9,332,869	\$9,409,639	\$8,763,815	
S.O.C.C., Table 2.9, line 155	0.42%	0.82%	-6.86%	
Inter Special Access	\$2,529,667	\$3,070,598	\$3,851,028	
S.O.C.C., Table 2.9, line 156	14.10%	21.38%	25.42%	
TOTAL INTERSTATE REVS	\$17,632,821	\$18,411,197	\$18,882,869	
	3.11%	4.41%	2.56%	
Local Service Revenue	\$37,684,860	\$40,523,387	\$42,460,592	
S.O.C.C., Table 2.9, line 153	5.39%	7.53%	4.78%	
Intra. Toll & Access	\$13,123,225	\$12,987,476	\$12,308,613	
S.O.C.C., Table 2.9, I 157+174	-8.59%	-1.03%	-5.23%	
TOTAL INTRASTATE REVS	\$50,808,085	\$53,510,863	\$54,769,205	
	1.38%	5.32%	2.35%	
GRAND TOT REVS (-MISC)	\$68,440,906	\$71,922,060	\$73,652,074	
	1.82%	5.09%	2.41%	

	FCC Model	UPDATE	UPDATE	
FCC CHART D4, D5	1995	1996	1997	
Switched Acc Line -Mobile	119,887,506	125,333,996	131,458,355	
SOCC Table 2.10	4.01%	4.54%	4.89%	
Switched Acc Minutes	334,981,582	362,159,904	387,587,697	Estimated, using
SOCC Table 2.10	332, 335, 499	359, 299, 134	384, 526, 068	growth rates shown
	12.30%	8.11%	7.02%	on to FCC '95 quantity
Special Acc Lines Dig+Anlog	16,107,677	20,775,150	24,479,958	< revised
SOCC Table 2.10	16.52%	28.98%	17.83%	vs. reported
Local Call Volume	409,383,799	422,262,867	433,086,737	< revised
SOCC Table 2.10	4.27%	3.15%	2.56%	vs. reported
Intrastate DEMs	246,926,539	258,038,233	269 649 954	Est'd pending release
maddate Beine	4.91%	4.50%	4.50%	of Joint Board
	4.0170	4.0070		Monitoring Report
FCC CHART D6			•	Monitoring Report
Total Employees	346,843	338,040	338,177	
Stat of C. C. Table 2.9, line 321	-5.54%	-2.54%	0.04%	
Stat of G. G. Table 2.3, line 321	-5.5470	-2.5470	0.0470	
Total Compensation \$000	\$16,203,522	\$16,597,889	\$17,451,673	
Stat of C. C. Table 2.9, line 324	-5.54%	2.43%	5.14%	
	J	normalized vs.		
		reported		

FCC CHART D7	FCC Model	UPDATE	UPDATE	
	1995	1996	1997	
TPIS - BOY	\$209,325,562	\$217,430,207	\$227,317,120	
SOCC, Tab 2.7 (Ac260-2111)	3.07%	3.87%	4.55%	
Unadj. Additions	\$15,374,568	\$18,026,150	\$18,253,199	
SOCC, Tab 2.7 (Ac260-2111)	4.46%	17.25%	1.26%	
TPIS - EOY	\$217,430,207	\$227,317,120	\$236,896,179	
SOCC, Tab 2.7 (Ac260-2111)	3.87%	4.55%	4.21%	
Retires = BOY+Adds-EOY	\$7,269,923	\$8,139,237	\$8,674,140	
Depreciation Accruals	\$15,358,553	\$16,252,281	\$16,667,034	
SOCC Tabl 2.9, I 250+252	3.33%	5.82%	2.55%	

FCC CHART D8	FCC Model	UPDATE	UPDATE
	1995	1996	1997
Operating Expense	\$56,831,094	\$57,884,494	\$59,731,175
SOCC Tabl 2.9, line 280	1.63%	1.85%	3.19%
Depreciation & Amortiz.	\$15,556,284	\$16,377,2 4 2	\$16,758,832
SOCC Tabl 2.9, line 255	3.24%	5.28%	2.33%
Employee Compensation	\$16,203,522	\$18,457,448	\$17,451,673
Stat of C. C. Table 2.9, line 324	-5.54%	13.91%	-5.45%
Materials = OpExp-Dep-Comp	\$25,071,288	\$23,049,804	\$25,520,670
calc	5.81%	-8.06%	10.72%

USTA 1996/97 UPDATE OF FCC PRODUCTIVITY MODEL MODEL DATA ADJUSTMENTS TO REPORTED BOC INDUSTRY DATA

Item	YEAR	Model Exhibit	Data Item	BOC Total REPORTED	BOC Total REVISION/Estimate	% CHG	EXPLANATION
1	1996	D5	Intrastate DEMs	Not released	258,038,233,255	4.50% over '95	Estimate, pending release of latest Joint Board Monitoring Report
2	2 1996	D4	Switch Acc Minutes	Not released	362,159,903,714	8.11% over '95	Estimate, pending Joint Board publication Used growth rates for Interstate interlata billed access minutes from Table 2.10, Stat. Of Comm. Common Carriers
3	3 1996	D6	Labor Compensation	\$18,457,448,000	16,597,889,075	-10.07%	Normalized value substitued to reflect change in reporting basis after FCC clarification to include benefits \$
1	1 1997	' D5	Intrastate DEMs	Not released	269,649,953,751	4.50% over '96	Estimate, pending release of latest Joint Board Monitoring Report
2	2 1997	' D4	Switch Acc Minutes	Not released	387,587,696,669	7.02% over '96	Estimate, pending Joint Board publication Used growth rates for Interstate interlata billed access minutes from Table 2.10, Stat. Of Comm. Common Carriers
;	3 1997	' D5	Local Calls (000)	408,389,023,000	433,086,737,000	6.05%	Revision to New York Tel.
4	4 1997	7 D4	Special Acc Lines	27,891,558	3 24,479,958	-12.23%	Revision to US West Revision to New York Tel.

Review of USTA TFPRP Model

Statement of Professor Frank M. Gollop

Boston College

October 22, 1998

Review of USTA TFPRP Model Statement of Professor Frank M. Gollop Boston College October 22, 1998

I have been asked by USTA to review its TFPRP model to audit the economic and spreadsheet logic of the model and to determine whether the model has been appropriately updated through 1997. I have completed that task. My overall assessment is that USTA's TFPRP model is internally consistent, defines TFP growth in an economically meaningful and consistent way, and properly updates its code to apply to both 1996 and 1997.

The program is initialized with (a) company-specific data for LECs and (b) a set of data of economy-wide price and TFP data for the U.S. economy. I have not audited the primary LEC data and so offer no opinion on their validity. However, I prepared the updated U.S. economy data for 1996 and 1997 for the USTA model and have determined that the updated economy-wide data are properly linked to the earlier series ending in 1995. I have also determined that the company data are properly summed to form industry totals for the industry-level analysis.

The spreadsheet logic is not only internally consistent but also applies a standard model of TFP accounting. Growth rates of price and quantity data entering into any calculation leading ultimately to the measurement of TFP or the X-Factor are consistently defined in logarithms. When aggregate growth rates are formed, arithmetic averages of the appropriate cost or revenue shares are applied. This is the standard Tornquist indexing technique. It is applied to the measurement of industry output, inputs, and TFP. All spreadsheet commands introduced for both 1996 and 1997 are proper extensions of formulas applied in earlier years. The updated data are treated identically to those for earlier years.

My overall assessment is that the updated USTA TFPRP model contains no spreadsheet coding errors. Moreover, its design and results are consistent with standard TFP accounting practice.

Curriculum Vitae

Frank M. Gollop

FRANK M. GOLLOP

CURRICULUM VITAE

Office Address:

Home Address:

Department of Economics Boston College Chestnut Hill, Massachusetts 02167

96 Church Street Weston, Massachusetts 02193

ACADEMIC APPOINTMENTS:

Telephone: (617) 552-3693

Professor of Economics, Boston College, 1985-Present

Associate Professor of Economics, Boston College, 1979-1985.

Assistant Professor of Economics, University of Wisconsin-Madison, 1974-1979.

GRADUATE STUDIES:

Harvard University: A.M., November 1972; Ph.D., July 1974

Ph.D. Thesis: Modeling Technical Change and Market Imperfections: An Econometric

Analysis of U.S. Manufacturing, 1947-1971.

UNDERGRADUATE STUDIES:

University of Santa Clara:

A.B. in Economics, June 1969;

A.B. in Philosophy, June 1970

SPECIAL APPOINTMENTS:

Economic Classification Policy Committee, Expert Consultant to U.S. Government, 1992-Present.

HONORS, AWARDS and GRANTS:

U.S. Department of Agriculture Grant 1995-98

National Science Foundation Grant, 1992-94

U.S. Department of Agriculture Grant 1992-97

U.S. Bureau of the Census Grant, 1985-87

U.S. Bureau of the Census Grant, 1984-86

Federal Trade Commission Grant, 1984

Research Fellowship, Boston College, 1984

Summer Research Grant, Boston College, 1983

U.S. Bureau of the Census Grant, 1983

U.S. Bureau of the Census Grant, 1982

U.S. Department of Commerce Grant, 1982

Center for Economic Development Grant, 1982

Federal Energy Regulatory Commission Grant, 1980

U.S. Department of Labor Grant, 1979-1980

U.S. Department of Commerce Grant, 1978-1979

Graduate School Research Committee Grant, Univ. of Wisconsin, 1979 National Science Foundation Grant, 1977-1978
Graduate School Research Committee Grant, Univ. of Wisconsin, 1978 Graduate School Research Committee Grant, Univ. of Wisconsin, 1977 Department Fellow, Harvard University, 1971-1972
University Fellowship, University of Santa Clara, 1965-1969

PROFESSIONAL SOCIETIES:

American Economic Association Conference on Research in Income and Wealth Eastern Economic Association Western Economic Association

RECENT REFEREEING ACTIVITY:

American Economic Review, National Science Foundation, Review of Economics and Statistics, Land Economics, Southern Economic Journal, The Canadian Journal of Economics, Journal of Environmental Economics and Management, Review of Industrial Organization, American Journal of Agricultural Economics.

PUBLICATIONS:

"Structural Inflation in the United States, 1964-1966," <u>The American Economist</u>, 13, No. 2 (Fall 1969), pp. 31-39.

"The Impact of the Fuel Adjustment Mechanism on Economic The Review of Economics and Statistics, 60, No. 4 (November 1978), pp. 574-84 (with Stephen Karlson).

"Firm Interdependence in Oligopolistic Markets," <u>The Journal of Econometrics</u>, 10 (April 1979), pp. 313-331 (with Mark Roberts).

"Accounting for Intermediate Input: The Link Between Sectoral and Aggregate Measures of Productivity Growth," in A. Rees and J. Kendrick (eds.), <u>The Measurement and Interpretation of Productivity</u>. Washington, D.C.: National Academy of Sciences, 1979.

"United States Factor Productivity by Industry, 1947-1973," in John W. Kendrick and Beatrice Vaccara (eds.), New Developments in Productivity Measurement and Analysis, Conference on Research in Income and Wealth, Vol. 44, Chicago: University of Chicago Press for the National Bureau of Economic Research, 1980 (with Dale Jorgenson).

"Imported Intermediate Input: Its Impact on Sectoral Productivity in U.S. Manufacturing," in N. Adam and A. Dogramaci (eds.), <u>Productivity in the Macro-Sector</u>. Boston: Martinus Nijhoff, 1980 (with Mark Roberts).

"The Sources of Growth in the U.S. Electric Power Industry," in T. Cowing and R. Stevenson (eds.), <u>Productivity Measurement in Regulated Industries</u>. New York: Academic Press, 1980 (with Mark Roberts).

"The Electric Power Industry: An Econometric Model of Intertemporal Behavior," <u>Land Economics</u>, (August 1980), (with Stephen Karlson).

- "Environmental and Health/Safety Regultions, Productivity Growth, and Economic Performance: An Assessment," U.S. Congress, Joint Economic Committee and Senate Commerce Committee, Committee Print, Washington, D.C.: Government Printing Office, 1980 (with Greg Christiansen and Robert Haveman).
- "Scale Effects and Technical Change as Sources of Productivity Growth," in John D. Hogan (ed.), <u>Dimensions of Productivity Research</u>. Houston: American Productivity Center, 1980.
- "A Microeconomic Model of Household Choice: The Household as a Disputant," <u>Law & Society Review</u>, 15: 3-4 (1980-81), pp. 611-630, (with Jeffrey Marquandt).
- "Automatic Adjustment Clauses: The Effect on Fuel Prices," in U.S. Department of Energy, Federal Energy Regulatory Commission, <u>Automatic Adjustment Clauses in Public Utility Rate Schedules</u>. Washington, D.C.: Government Printing Office, 1982 (with Stephen Karlson).
- "The Economic Consequences of Automatic Adjustment Clauses," in U.S. Department of Energy, Federal Energy Regulatory Commission, <u>Automatic Adjustment Clauses in Public Utility Rate Schedules</u> Washington, D.C.: Government Printing Office, 1982 (with Stephen Karlson).
- "Growth Accounting in an Open Economy," in A. Dogramici (ed.), <u>Developments in Econometric Analyses of Productivity</u>. Boston: Klumer Nijhoff, 1982.
- "Development and Use of the Longitudinal Establishment Data File," in U.S. Bureau of the Census, Workshop on the Development and Use of Longitudinal Establishment Data. Washington, D.C.: U.S. Government Printing Office, 1982.
- "Sectoral Measures of Labor Cost for the United States, 1948-1978," in J.E. Triplett (ed.), <u>The Measurement of Labor Cost</u>, Studies in Income and Wealth, Vol. 48, Chicago: University of Chicago Press for the NBER, 1983 (with Dale Jorgenson).
- "Environmental Regulations and Productivity Growth: The Case of Fossil-Fueled Electric Power Generation," <u>Journal of Political Economy</u>, 91 (August 1983), pp. 654-74 (with Mark Roberts).
- "Cost-Minimizing Regulation of Sulfur Emissions: Regional Gains in Electric Power," The Review of Economics and Statistics, 67 (February 1985), pp. 81-90, (with Mark Roberts).
- "Productivity and Growth of Sectoral Output in the United States, 1948-1979," in J.W. Kendrick (ed.), <u>Interindustry Differences in Productivity Growth</u>. Cambridge: Ballinger Press, 1985, (with Dale Jorgenson and Barbara Fraumeni).
- "Analysis of the Productivity Slowdown: Evidence for a Sector-Biased or Sector-Neutral Industrial Strategy," in W. Baumol and K. McLennan (eds.), <u>Productivity Growth and U.S. Competitiveness</u>. New York: Oxford University Press, 1985.
- "Cost Minimizing Regulation of Sulfur Emissions: A Summary," Regulation, 9 (Nov./Dec. 1985), pp. 51-2 (with Mark Roberts).

"The Effect of Warranty on Used Car Prices," in Pauline Ippolito and David Sheffman (eds.), Empirical Approaches to Consumer Protection Economics, Washington, D.C.: Federal Trade Commission, 1986 (with Jim Anderson).

"Evaluating SIC Boundaries and Industry Change over Time: An Index of Establishment Heterogeneity," Bureau of the Census, Second Annual Research Conference Proceedings, Washington, D.C.: Bureau of the Census, 1986.

"Modeling Aggregate Productivity Growth: The Importance of Intersectoral Transfer Prices and International Trade," <u>Review of Income and Wealth</u>, (1987), pp. 211-27.

<u>Productivity and U.S. Economic Growth</u>. Cambridge: Harvard University Press, 1987 (with Dale Jorgenson and Barbara Fraumeni).

From Homogeneity to Heterogeneity: An Index of Diversification. U.S. Bureau of the Census, Technical Paper 60. Washington, D.C.: U.S. Government Printing Office, 1989 (with Jim Monahan).

Comments on "Regulatory Failure, Regulatory Reform, and Structural Change in the Electric Power Industry" by P. Joskow in M. Bailey and C. Winston (eds.), <u>Brookings Papers on Economic Activity</u>, Washington, D.C.: Brookings, 1989.

"A Generalized Index of Diversification: Trends in U.S. Manufacturing," <u>The Review of Economics and Statistics</u>, 73 (May 1991), pp. 318-30 (with James Monahan).

"Alternative Approaches to Classifying Economic Activity," in 1991 International Conference on the Classification of Economic Activities--Proceedings, Washington, D.C.: U.S. Department of Commerce, 1992.

"Productivity Growth in U.S. Agriculture: A Postwar Perspective," <u>American Journal of Agricultural Economics</u>, 74 (August 1992), pp. 745-750 (with Dale Jorgenson).

"The Cost of Capital and the Measurement of Productivity," in Conference volume honoring Dale Jorgenson, forthcoming.

"The Heterogeneity Index: A Quantitative Tool to Support Industrial Classification," Bureau of Economic Analysis Report (BE-42), Economic Classification Policy Committee. Washington, D.C.: U.S. Department of Commerce, May 1994.

"Do Industrial Classifications Need Re-Inventing? An Analysis of the Relevance of the U.S. SIC System for Productivity Research," Proceedings of American Society of Information Systems/Classification Research Workshop. Chicago: American Statistical Society, October 1995, forthcoming (with Jack Triplett, D. Mark Kennet, and Ron Jarmin).

"The Pin Factory Revisited: Product Diversification and Productivity Growth," <u>Review of Industrial Organization</u>, 12 (June 1997), pp. 317-34.

"Patterns of State Productivity Growth in the U.S. Farm Sector: Linking State and Aggregate Models," <u>American Journal of Agricultural Economics</u>, forthcoming, (with V. Eldon Ball, Alison Kelly-Hawke, and Gregory Swinand).

"From Total Factor to Total Resource Productivity: An Application to Agriculture," American Journal of Agricultural Economics, forthcoming, (with G. Swinand).

"Total Resource Productivity: Accounting for Changing Environmental Quality," in Edwin Dean, Michael Harper, and Charles Hulten (eds.), New Developments in Productivity Analysis, Conference on Research in Income and Wealth, forthcoming, (with G. Swinand).

UNPUBLISHED PAPERS: (* = submitted for publication)

"Entrepreneurial Income: A Noncompetitive Return to Labor and Capital," Bureau of Labor Statistics Working Paper (June 1977), 20 pp.

"A Behavioral Model of Production: Oligopolistic Markets," Social Systems Research Institute Workshop Paper 7811 (April 1978), 27 pp. (with Mark Roberts).

"An Intertemporal Model of Behavior: The Regulated Monopolist," Social Systems Research Institute Workshop Paper 7812 (May 1978), 24 pp. (with Stephen Karlson).

"Imperfect Factor Market: The Case of Unionization," Social Systems Research Institute Workshop Paper 7813 (June 1978), 31 pp.

"A Note on Applications of Production Theory," Social Systems Research Institute Workshop Paper 7901 (January 1979), 10 pp.

"Demand Elasticities and Transformtion Possibilities in the Electric Power Industry: A Multiple-Output Model of Production," Social Systems Research Institute Workshop Paper 7931 (November 1979), 22 pp. (with Stephen Karlson).

"Returns to Scale in Multiproduct Firms: An Application to the Electric Power Industry," Social Systems Research Institute Workshop Paper 8001 (January 1980), 18 pp. (with Stephen Karlson).

"Productivity and Growth of Sectoral Output in the United States, 1948-1979," (February 1986), 42 pp. (with D. Jorgenson and B. Fraumeni).

"Productivity Measurement and Earnings Analysis: Dollars and Sense," (March 1989), 19 pp.

*"Does the SIC System Need Re-Inventing for Productivity Research?" (November 1994), 24 pp. (with Jack Triplett, D. Mark Kennet, and Ron Jarmin).

*"Regulating SO2 Under the Clean Air Act: Some Unintended Externalities," (June 1997), 37 pp. (with Kelly Chaston and Kathleen Lang).

PAPERS PRESENTED AT PROFESSIONAL MEETINGS:

- 1975 Conference on New Developments in Productivity Measurement, National Bureau of Economic Research: "United States Factor Productivity by Industry, 1947-1973."
- 1976 Econometric Society: "The Impact of the Fuel Adjustment Mechanism on Economic Efficiency."

- 1979 Conference on Productivity Measurement in Regulated Industries, National Science Foundation-University of Wisconsin: "The Sources of Growth in the U.S. Electric Power Industry."
- 1980 Law and Society Association: "A Microeconomic Model of Household Choice: The Household as a Disputant."
- 1981 Conference on Current Issues in Productivity, Rutgers University: "Growth Accounting in an Open Economy."
- 1981 Western Economic Association: "An Open Economy Model of Productivity Growth."
- 1981 Econometric Society: "Environmental Regulations and Productivity Growth: The Case of Fossil-Fueled Electric Power Generation."
- 1981 Conference on Income and Wealth: "Sectoral Measures of Labor Cost for the United States, 1948-1978."
- 1982 Southern Economic Association: "Modeling Aggregate Productivity Growth: The Importance of Intersectoral Transfer Prices and International Trade."
- 1983 Southern Economic Association: "Cost-Minimizing Regulation of Sulfur Emissions: Regional Gains in Electric Power."
- 1984 Federal Trade Commission Conference: "The Effect of Warranty on Used Car Prices."
- 1984 U.S. Bureau of the Census Conference: "From Homogeneity to Heterogeneity: An Index of Diversification."
- American Enterprise Institute: "Productivity and Growth of Sectoral Output in the United States, 1948-1979."
- 1986 U.S. Bureau of the Census Conference: "Evaluating SIC Boundaries and Industry Change over Time: An Index of Establishment Heterogeneity."
- 1987 American Economic Association Conference: "Measuring Product Heterogeneity."
- 1988 U.S. Department of Agriculture: "Directions for Future Research in the Productivity of U.S. Agriculture."
- 1991 International Conference on the Classification of Economic Activity: "Alternative Approaches to Classifying Economic Activity."
- 1991 American Economic Association Conference: "Productivity Growth in U.S. Agriculture: A Postwar Perspective."
- 1993 John F. Kennedy School of Public Policy Conference: "The Cost of Capital and the Measurement of Productivity."
- 1994 National Bureau of Economic Research: "Does the SIC System Need Re-Inventing for Productivity Research?" (July 1994), 22 pp. (with Jack Triplett, D. Mark Kennet, and Ron Jarmin).

- 1995 Industrial Organization Society Meetings: "The Pin Factory Revisited: Diversification and Productivity Growth" (January 1995).
- 1995 USDA Symposium--Current Topics in Research Evaluation: "State Productivity Statistics: New USDA Estimates of State Multifactor Productivity Growth" (February 1995).
- 1995 Eastern Economics Association: "The Pin Factory Revisited: Diversification and Productivity Growth" (March 1995).
- 1995 Eastern Economics Association: "The Battle Against Major Air Pollutants: Some Wartime Statistics" (March 1995).
- American Society of Information Systems/Classification Research Workshop: "Do Industrial Classifications Need Re-Inventing? An Analysis of the Relevance of the U.S. SIC System for Productivity Research" (October 1995).
- 1998 American Agricultural Economics Association: "Incorporating Changing Water Quality into Measures of Farm Sector Productivity Growth" (forthcoming, January 1998).
- 1998 Conference in Income and Wealth: "Incorporating Environmental Quality in Measures of TFP Growth" (forthcoming March 1998).

INVITED PRESENTATIONS:

- 1976 Council of Economic Advisors: "Labor Input and the Decomposition of Labor Quality."
- 1976 National Association of Regulatory Utility Commissions, Staff Subcommittee on Economics: "Efficiency Implications of Fuel Adjustment Mechanisms."
- 1977 State of Wisconsin, Public Service Commission: "Critique of 'Preliminary Generic Environmental Impact Statement on Electric Utility Tariffs'."
- 1977 U.S. Bureau of Labor Statistics: "The Measurement of Labor Input."
- 1978 National Academy of Sciences, National Research Council: "Microeconomic Theory Applied to Productivity Analysis: The Link Between Sectoral and Aggregate Accounts."
- 1978 Econometric Society: Comments on "The Econometrics of Exhaustible Resources," by Lars P. Hansen
- 1978 University of Virginia, Department of Economics: "Modeling Factor Market Imperfections."
- 1979 Boston College, Department of Economics: "Firm Interdependence in Oligopolistic Markets."
- 1979 State University of New York at Binghamton, Department of Economics: "The Sources of Growth in the U.S. Electric Power Industry."

- 1979 Federal Trade Commission: "Firm Interdependence in Oligopolistic Markets."
- 1980 American Productivity Center Conference: "Scale Effects and Technical Change as Sources of Productivity Growth."
- 1981 Bureau of Labor Statistics: "The Importance of InternationalTrade in Productivity Accounting."
- 1981 Western Economic Association: Comments on "An Industrial Strategy for the 80s" by Kenneth McLennan.
- 1981 U.S. State Department: "Structural Change, Investment, and Productivity."
- 1982 Boston Bar Association: "Productivity Growth in the United States--The Role of Antitrust and Deregulation."
- 1982 U.S. Bureau of the Census: "Development and Use of the Longitudinal Establishment Data File: Some Recommendations."
- 1982 Committee for Economic Development: "Evidence for a Sector-Biased or Sector-Neutral Industrial Policy: Analysis of the Productivity Slowdown."
- 1983 U.S. Department of Justice: "Cost-Minimizing Regulation of Sulfur Emissions: Regional Gains in Electric Power."
- 1984 Penn State University, Department of Economics: "Evidence for a Sector-Biased or Sector-Neutral Industrial Policy: Analysis of the Productivity Slowdown."
- 1984 U.S. Department of Justice: "From Homogeneity to Heterogeneity: An Index of Diversification."
- 1984 U.S. Environmental Protection Agency: "Cost-Minimizing Regulation of Sulfur Emissions: Regional Gains in Electric Power."
- 1985 U.S. Federal Trade Commission: "Cost-Minimizing Regulation of Sulfur Emissions: Regional Gains in Electric Power."
- 1985 NBER Conference: Comments on "Productivity of Japanese and U.S. Workers in Firms of Varying Size" by N. Hashimoto and J. Raisian.
- 1985 Rutgers University: "The Role of Micro Theory in Models of Productivity Growth."
- 1986 U.S. Federal Trade Commission: "From Homogeneity to Heterogeneity: An Index of Diversification."
- 1986 American Productivity Management Association: "Corporate Earnings and Productivity."
- 1988 U.S. Central Intelligence Agency: "Measuring Productivity Flows Across Sectors in an Economy."
- 1988 Brookings Institution: Comments on "Regulatory Failure, Regulatory Reform and Structural Change in the Electric Power Industry" by Paul Joskow.

- 1989 University of Massachusetts, Amherst: "From Homogeneity to Heterogeneity: An Index of Diversification."
- 1989 Econometric Society: Comments on "Cost Structure in Natural Gas Pipeline Industry" by Robin Sickles.
- 1990 National Academy of Sciences and Academy of Sciences of the USSR: "The Link Between Aggregate and Sectoral Productivity Growth Under Imperfect Competition."
- 1991 Foreign Service Institute, U.S. State Department: "Productivity Measurement and Trends."
- 1995 Industrial Organization Society: Comments on "Evidence from English Auctions: Does Buyer Size Matter?" by Jon Nelson.
- 1995 Eastern Economics Association: Comments on "Why Did Japanese-Style Manufacturing Emerge in Japan and the U.S.?" by Timothy Bushnell.

TESTIMONY BEFORE CONGRESSIONAL COMMITTEES AND FEDERAL AND STATE AGENCIES:

- 1981 U.S. House of Representatives, Committee on Energy and Commerce, Subcommittee on Oversight and Investigations: "The Productivity Slowdown in the United States."
- Public Utilities Commission, State of Rhode Island. Docket No. 1560. Rebuttal Testimony on Behalf of New England Telephone regarding Productivity Offsets in Telecommunications Rate Setting.
- 1982 U.S. Senate, Committee on Labor and Human Resources, Subcommittee on Employment and Productivity: "Total Factor Productivity--Measurement and Analysis."
- Public Utilities Commission, State of Maine. Docket No. 82-124. Rebuttal Testimony on Behalf of New England Telephone regarding Productivity Offsets in Telecommunications Rate Setting.
- Department of Public Utility Control, State of Connecticut. Docket No. 87-07-01. Testimony on Total Factor Productivity Growth in Northeast Utilities, 1981-87.
- 1994 U.S. Department of Energy, Office of Energy Efficiency and Reliable Energy: "Economic Analysis of Proposed Rulemaking for Television Receivers."